IF YOU DON'T BID YOU DON'T WIN

EXISTING CONTRACT BRIEFING NUMBER 007

Opportunity Knocks... 16 January 2020 Report using All Source Data:

RFP ISSUED 23 December 2019, DUE DATE WITH AMEENDMENT 0001 IS 21 JANUARY 2020

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DETAILS AND ESTIMATES:

Funding & Awarding Agency USA MILITARY AND INSTALLATION

COMMAND (MICC) FORT BELVOIR

Awarded Vendor APEX LIMITED, INC

Major Program JANITORIAL SERVICES FOR FORT MYER

AND HENDERSON HALL (HOME OF THE

JOINT CHIEFS)

Contacts <u>nekia.l.williams.ctr@mail.mil</u> - Contract Specialist

Original RFP W91QV114B0004

Contract Number W91QV115C0066

Contract Modifications Made 27

Value (5 YRS) \$8,000,000.00

1 YEAR VALUE \$1,855,346.56

Bid Bond NO

Performance Bond NO

Payment Bond NO

Estimated Bond \$0.00

Number of Offers Received 27

Set Aside SBA 8a Program

Buildings in Service Area 87

Cleanable Square Feet 1,639,264 SF

Site Visit 3 January 2020

Questions and Answers None posted as of 16 Jan 2020

Other Available Data:

- Frequency of service by task name
- Collective Bargaining Agreement
- Floor Mats listed by building

GOVERNMENT STAFFING DISCLOSURE:

NONE

PRODUCTION RATE ANALYSIS AND WAGE AND BENEFIT BREAKDOWN:

11 Holidays (88 hours)

88 Hours average Vacation projections

56 Hours Sick Leave

(1,848 Hours annual productive time rate)

See Table Below: Highlight in yellow is the obligation on the bid

ltem	Classification	Cu rrent	Effecti ve 07/01/201 7	Effective 07/01/2018	Effective 07/01 /201 9
Wage per Hou r	Housekeeping Floor Tech Group Leade r Equi pment Coordinator	\$12,08 \$12.18 \$1 3.18 NI A	\$ 1 6.55 \$17.12 \$18.1 1 \$16.72	\$ 16.8 8 \$17.46 \$18.47 \$17.05	\$17.22 \$17.80 \$18.84 \$17.39
Even in g Shift Differential			\$0.35 per hour paid	\$0.40 pe r hour paid	\$0.45 per hour paid
Hea lth & Welfare	Man-U		\$5.09 per hour paid	\$5.53 per hour paid	\$6.01 per hour paid
Pens ion	LiUNA (In dust rial) Pension Fund		\$1.00 per ho ur paid	\$1.00 per hour paid	\$1.0 9 per hour paid
Ho lida ys			11	11	11
Vaca tion			2 week s/ I year 3 weeks/ 5 years 4 weeks/ I O vears	2 weeks / I year 3 weeks/ 5 years 4 wee ks/ 10 years	2 weeks/ I year 3 weeks/ 5 year 4 weeks/ IO years
Sick Leave			7 sick days	7 sick days	7 s ick days
Jury Duty			Di!Terence between jury a ll owance and ·nom,al pay up to 5 days	Difference between jury allowa nce a nd nom,al pay up to 5 days	Difference between jury allowance and nom1al pay up to 5 days
F une ra l Leave	2 DAY		3 day s wi th pay or immediate fam il y, pl us 2 days extra	3 days wi th pay or i mmediate family, plu s 2 days extra	3 days with pay or immediate family, plus 2 days extra with

		with pay when trave li ng over 200 mil es	wi th pay whe n trave ling over 200 miles	pay when traveling over 200 mi les
Training Fund	SCETTF	\$0.40 per hour	\$0.45 per hour	\$0.50 per hour

ANTICIPATED SERVICE DELIVERY SUMMARY:

Deliverable	Frequency	# of Copies	Medium/Format	Submit To
Holiday Alternate Schedule PWS paragraph 2.1.4	10 work days prior to holiday	1 Original and 1 copy	MS WORD document or EXCEL spreadsheet as an E-MAIL attachment	COR
Quality Control Plan PWS paragraph 2.1.8	14 days prior to implementation	1 Original	MS WORD document as an EMAIL attachment	COR
Management Plan PWS Paragraph 2.1.8.3	Within 10 work days after contract award	1 Original	MS WORD document as an EMAIL attachment	COR
Final List of Employees PWS paragraph 2.1.7.2	14 days after award of contract	1 Original	MS WORD document as an EMAIL attachment	COR
AT Level 1 Training Certificates PWS paragraph 2.2.2.1	Within 30 calendar days after completion of training	1 Original	Hard Copy or PDF EMAIL attachment	COR
iWATCH Training Results PWS paragraph 2.2.2.3	Within 30 calendar days after completion of training	1 Original	Hard Copy or PDF EMAIL attachment	COR
OPSEC Training Results PWS paragraph 2.2.2.4	Within 30 calendar days after completion of training	1 Original	Hard Copy or PDF EMAIL attachment	COR

Notification of Accident PWS Paragraph 2.1.6	Within 30 minutes of the incident	Phone call with an EMAIL follow-up	Hard Copy or PDF EMAIL attachment	KO or COR
Accident Report PWS Paragraph 2.2.5	Within five calendar days of each occurrence	1 Original	Hard Copy or PDF EMAIL attachment	COR
Recyclable report PWS Paragraph 2.2.6.2	Quarterly; due by 5th day after end of quarter	1 Copy	Report submitted by email	COR
Green Procurement Annual Report PWS Paragraph 2.2.6.2	Annually; due by February 28	1 Copy	Report submitted by email	COR
Cleaning Product Submittal (MSDS) PWS paragraph 3.14.2 & 2.2.6.2.1	Prior to contract startup	1 Original	MS WORD document or EXCEL spreadsheet as an E-MAIL attachment	COR
Deliverable	Frequency	# of Copies	Medium/Format	Submit To
Phase In/Phase Oy Plan PWS Para 3.17	Within 5 days of contract award	1 Original	Hard Copy or PDF EMAIL attachment	COR/KO
Work Log Monthly Report PWS paragraph 3.7.2 and 2.2.6.2.3	NLT 5th day of each month	1 Original	Hard Copy or PDF EMAIL attachment	COR
Project Work List PWS paragraph 3.7.2 and 2.2.6.2.3	NLT 5th day of each month	1 Original	Hard Copy or PDF EMAIL attachment	COR

ANTICIPATED GOVERNMENT FURNISHED FACILITIES BREAKDOWN:

- 6.4. Government Furnished Material/Property/Equipment.
- 6.4.1. Government Furnished Items and Services.
- 6.4.2. Services. N/A
- 6.4.3. Facilities. Space for Contractor's Operation: The government will provide the contractor office space of

approximately 100 square feet located at Fort Myer, Virginia at no charge to the contractor. The Government will not

be responsible in any way for damage or loss to the contractors' stored supplies, material, replacement parts, parts, or

equipment.

6.4.3.1 The contractor shall arrange for utilities, maintenance, or modifications to the government furnished space at

contractor's own expense. Upon completion of the period of performance of the contract, the office space provided to the contractor by the government shall be returned to the government in the original condition (normal wear and

tear is accepted) rendered to the contractor and in a condition acceptable to the COR.

6.4.3.2 The contractor shall maintain janitor closets clean and free of drain clots at all times. COR shall conduct

random inspections to ensure they are kept clean and free of any hazards. The contractor is prohibited from to storing

flammables or any type of hazardous materials.

6.4.4. Utilities. The government will furnish the contractor reasonable amounts of electrical, water, sewage, and

heating utilities needed to perform the work at no charge to the contractor. Failure of the Government to furnish the

utilities at any time during the performance of the contract due to outages or other interruptions in service shall not be

used by the contractor as a basis of claim against the Government. In the event of power outage or interruption, the

contractor is not relieved from performing those tasks, which do not require power. Contractor operations shall

minimize the use of electricity, heat, water and sewage. After normal working hours or 4:00 PM through 7:00 AM,

lights shall be used only in areas where work is actually being performed. Contractor's employees shall not adjust or

tamper with Mechanical Equipment controls.

6.4.4.1 The Contractor shall instruct employees in utilities conservation practices. The contractor shall be responsible

for operating under conditions that preclude the waste of utilities, which include turning off the water faucets or valves

after using the required amount to accomplish cleaning vehicles and equipment.

6.4.4.2 Water faucets or valves shall be turned off after the required usage has been accomplished. The contractor

personnel shall report the malfunction of any utility device/fixture or the misuse of any utility to the KO or his/her

duly authorized COR.

6.4.5. Equipment. Government telephones, typewriters, computers, facsimile and copy machines or any other

office equipment to include personal items of government employees shall not be used by the contractor or

contractors' employees.

6.4.6. Materials. The government will not provide materials. The recycle dumpsters located outside of the buildings

are for the use of everyone on JBM-HH. The contractor shall empty the recycle containers and places the recycled

material into the outside dumpsters. The contractor is responsible for the plastic bags.

PREVIOUS QUESTIONS AND GOVERNMENT ANSWERS:

None available through the new beta.SAM.gov web site at this time.